BRUKS Siwertell
BULK HANDLING & WOOD PROCESSING



FOR MORE INFORMATION, PLEASE CONTACT US

Operations Director
Per Hansson
+46 706885925
per.hansson@bruks-siwertell.com

SCAN THE QR-CODE:
And view the Page online, where you will have access to more information

1. THE GRAIN MARKET HAS CHANGED - HAS YOUR UNLOADING STRATEGY?

Global grain flows are evolving. Volumes fluctuate, vessels standardize, and pressure on terminal uptime increases. Yet many unloading concepts remain unchanged.

THE REALITY FACING GRAIN TERMINALS TODAY

- Over 360 million tonnes of grain are transported annually
- Most vessels operate within 600-1200 t/h requirements
- Even short downtime creates cascading supply chain disruptions

Despite this, many terminals still rely on legacy unloading concepts that were never designed for today's operational demands.

WHEN RELIABILITY FAILS, THE ENTIRE SYSTEM REACTS

- Vessel delays and demurrage costs increase
- Storage and inland logistics become disrupted
- Contractual delivery commitments are put at risk

In modern grain logistics, reliability is not a feature - it is a prerequisite.

IT'S NO LONGER JUST ABOUT CAPACITY

Traditional discussions focus on tonnes per hour.

But leading operators are now asking a different question: How do we secure capacity - even during downtime?

A NEW APPROACH TO GRAIN UNLOADING

Over the coming weeks, we will explore:

- Redundancy beyond "two machines"
- Capacity flexibility in the 600-1200 t/h segment
- Energy efficiency vs total lifecycle cost
- How to reduce downtime risk without overinvesting

DEVELOPED BY BRUKS SIWERTELL

- Global leader in dry bulk handling solutions
- Proven installations worldwide

- Specialized in high-reliability unloading systems